

# Hello

**Sydney Opera House Trust**  
Presentation to the NSW Legal  
Services Panel  
(Department of Premier &  
Cabinet Cluster)



# Sydney Opera House – what we do

Sydney Opera House is:

- a tourist destination and offers a variety of tours to visitors
- a performing arts venue with halls and foyers that it hires out or uses for the presentation of events that it engages
- a function centre for weddings and other events
- a gathering place for people to enjoy outdoor events and food and beverages
- a construction site, for example for the current renewal projects
- the licensee and landlord for food and beverage and retail operators on the site; and
- a fundraiser for its operations.

## **Key Work**

### **Construction and Major Projects**

#### Front-end/ procurement:

- Construction and major projects procurement including delivery strategy, contract development and engagement of consultants and contractors
- Asset maintenance procurement including systems, services, and infrastructure

#### Back-end/ delivery:

- Contract administration, including for projects and long term on-site maintenance arrangements
- Claims management including advices, claim assessment/ responses
- Disputes

## Key work

### Real property/Planning

- Leasing of food and beverage operations including restaurants, theatre bars, onsite catering services and external leases for storage and office space
- Venue hiring contracts for 8 resident companies (Opera Australia, The Australian Ballet, Sydney Symphony Orchestra and others) and a variety of hirers including performing companies, corporate and consumer event hirers
- Planning issues in connection with World Heritage listed site, including all DAs
- Easements and landowner licences with neighbouring landowners

**Key work**

**WHS/ Safety**

**Marketing/ advertising**

**Sponsorship/ donors**

**Privacy**

**GIPA**

**COVID-19**

**Disputes**

## Challenges

- Maintaining current, relevant, robust and easy to administer procurement and contract templates
- Ensuring contract administrators understand and work within the parameters of the contract terms
- Compliance with buy.nsw procurement processes as they evolve from time to time
- Advice needs to be succinct and 'efficient' ie appropriate level of detail depending on the circumstances
- Addressing COVID-19 issues as they arise

## Opportunities

- CPDs, including those focused on continuing skills training
- Ad-hoc assistance with existing suite of procurement and contract templates
- Training for business units, for example contract management

# Thank you

SOH Legal Services Panel Presentation | Jemille King | 16 Sep 21

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