



# INVESTMENT NSW



# Investment NSW



**Drive  
investment**



**Respond to  
business needs**



**Help Australian  
business scale  
up and go global**



**Single point of  
accountability**



**Market NSW on  
the world stage**

# Ministerial responsibility



**Premier of NSW**

The Hon. Gladys Berejiklian MP



**Deputy Premier and  
Minister for Regional NSW,  
Industry and Trade**

The Hon. John Barilaro MP



**Minister for Jobs,  
Investment, Tourism  
and Western Sydney**

The Hon. Stuart Ayres MP



**Parliamentary Secretary to  
the Premier**

The Hon. Gabrielle Upton MP



# Our proactive sectors



## Med-Tech & Life Sciences

### Subsector Examples:

- Med-tech
- Biologics
- Pharmaceuticals



## Technology

### Subsector Examples:

- Fin-tech
- Cybersecurity
- Smart Cities
- Quantum



## Defense & Aerospace

### Subsector Examples:

- Defence
- Space



## Agri-food

### Subsector Examples:

- Ag-tech
- Agri-bio
- Premium Food & Beverage
- Intensive Horticulture



## Int. Education & Visitor Economy

### Subsector Examples:

- International Education
- Regional Tourism
- Night-time Economy



## Clean Economy & Resources

### Subsector Examples:

- Clean-tech
- Hydrogen
- Renewables
- Circular Economy
- Smart Transport



# Working with industry and investors

OPEN



## Investors

- Unsolicited proposals
- Jobs Plus
- Collaboration agreements
- Tailored Investment facilitation services



## Exports

- Going Global Program
- E-Commerce support for NSW exporters
- Export assistance grants



## R&D and Innovation

- Sydney Startup Hub
- Small Business Innovation & Research
- Business Connect
- Sydney Quantum Academy
- Minimum Viable Product grants
- Innovation Scaleup Fund
- Industry networks

# Our Global NSW network



# Legal Team

## Team

- General Counsel, Chris Carr ([chris.carr@investment.nsw.gov.au](mailto:chris.carr@investment.nsw.gov.au))
- Supported by a team of 4 lawyers and 1 graduate

## External legal support and process

- Diversity of work
- Competitive processes delivering value for money
- Expertise and team critical
- Consistency of contact and engagement on relevant offerings important